



ProSAIM

Automated Replenishment



*Forecast demand...react to spikes for stocked and non-stocked items.
Replenish "anything" with Supplier Assisted Inventory Management
from Profile Systems.*



Would You Treat Your
Inventory Differently
If It Were Perishable?



Guess What?



It Is.

ProSAIM® for Supplier Assisted Inventory Management *Automated Replenishment Collaboration*

The speed of business is picking up...
The Internet has all but replaced the fax machine...
But the facts remain the same...

Everyone needs the right products...
at the right place...at the right time.

Putting your inventory where it needs to be

- Increases inventory turns
- Improves service levels to end users
- Results in increased sales
- Lowers costs
- And raises profit levels

Join the recognized industry leaders from multiple verticals that have employed ProSAIM from Profile Systems to streamline the ordering and fulfillment processes with their trading partners. Our solutions are in use in multiple verticals including Electrical, Air-Conditioning (HVAC), Welding, Industrial Tool, Publishing, Automotive and Retail for leading manufacturers including Honeywell, Hubbell, Cooper Industries, Stanley Tools, Rheem, Haldex, Osram Sylvania, Siemens, Luchetti Pasta and more.

With ProSAIM, selling organizations can now:

- Electronically monitor trading partner inventory levels
- Create Replenishment Orders triggered by:
 - Mutually pre-determined service level targets
 - Desired inventory turns
 - Minimum shipping requirements
 - Seasonality
- Send Electronic Shipping Notices and Invoices
- Plan Production based on End-User Demand

Profile Systems can assist you and your trading partners to automate the replenishment of their warehouses and distribution centers. Using the new Internet communications technologies or traditional electronic data interchange methodologies for exchanging business documents. Deliver the “Ultimate Customer Service” to your trading partners by monitoring their shelves for usage and sending them products when they need them.

Discover the possibilities as you and your trading partners move your focus from day-to-day inventory, purchase order, and push strategy management to keeping an eye on your mutual customer’s needs by employing pull sales strategies. With ProSAIM monitoring your stock and non-stock item requirements and executing the order process flow between you and your partners, your sales forces are able to concentrate on finding new business and growing existing accounts.

And with our @SAIM solution for facilitating the collaborative process, wholesalers and distributors are encouraged and allowed to monitor the replenishment process over the Internet. Raise confidence in your inventory management by collaborating with your trading partners using the ProSAIM Automated Replenishment suite of solutions.

Improve your inventory performance by managing information.

BUYER SYSTEMS



P.O. Acknowledgment

Daily Product Activity

Purchase Orders

Shipment Receipts

Provide Inventory Activity Reports, Service Level, And Inventory Turn Targets

A System That Works!



Internet Visibility

Applications

Communications

Data Synchronization

SELLER SYSTEMS



Shipments

Product Data Updates

Purchase Orders

Shipping Notification

P.O. Acknowledgment

Monitor Customer Warehouse Levels And Create Replenishment Orders

Building Electronic Commerce Right... From The Bottom Up.

Our company has realized significant benefits through our use of ProSAIM. With ProSAIM 2000, we are able to better serve our customers and further reduce our transaction costs as a result of being able to easily manage rush orders, control seasonal replenishment, react to shifts in product activity and respond to unique customer requirements.

Bryan Long
Project Engineer- E Commerce Systems
Haldex Brake Systems

FEATURE Daily activity reports from partner warehouse locations.

FEATURE Location specific tuning by category or item.

FEATURE Lights-out Processing.

FEATURE @SAIM Portal

FEATURE Non-Stock Replenishment

FEATURE Trading Partner Overrides

FEATURE Software or Hosted Models... You make the call.

BENEFIT Plan replenishment based on actual usage rather than manufacturing sales history which removes errors and inconsistencies from the chain.

BENEFIT Replenish based on actual usage patterns for an item or group of items at a location or group of locations. Replenishment rules can range from very general to very specific.

BENEFIT ProSAIM is designed to run in an automated mode with sophisticated exception management capabilities. Gradually move to automate processing as you become familiar with the process - and add partners without adding personnel.

BENEFIT Grant a view to the replenishment process to your internal or external customers. Raise awareness and trust in the system by letting your customers monitor and/or enhance the replenishment process first hand.

BENEFIT Let ProSAIM manage the ENTIRE fulfillment relationship with your trading partners. ProSAIM executes on your C and D items as well as your A and B items for maximum efficiency.

BENEFIT If your customers wish, they can drive replenishment by providing order point and order quantity values to drive the replenishment logic. You still get the benefit of locking into their systems and warehouses with your products and mutually making your relationship more efficient.

BENEFIT ProSAIM is available in a hosted model for minimal installation and support or software may be purchased for installation on your network. Multiple license levels are available for implementation by organizations of any size.

A System That Works...

Eliminate The “Profit Thieves” By Minimizing

Lost Sales

Low Inventory Turns

Invoice Reconciliation

Rush Orders

Automating Replenishment Results In:

REDUCED TRANSACTION COSTS

Fewer Errors - order, shipping, receiving
Easy, accurate price changes

OPTIMUM PAYBACK ON INVENTORY

Turns Improvement
Increase Forecast Accuracy
Advance Shipping Planning

INCREASE PRODUCTIVITY

Simplify Ordering and Purchasing
Reduce Administrative Requirements

SELLER-BUYER PARTNERSHIP

Increased Sales for Both

The ProSAIM® Replenishment Suite

ProSAIM

- Automated Replenishment Solution
- Microsoft SQL or Oracle Database Design
- Rules-based Replenishment Processing
- Stock and Non-Stock Management
- Lights-out Processing Capabilities
- Hosted or Software Models
- Communications Neutral

DocXchanger

- Internet-based Communications Management
- Secure FTP or VAN Document Transmission
- Utilizing Your Existing File Transfer Methods

MasterDepot® Product Data Management

- Trading Partner Synchronization Solution
- Enterprise Data Aggregation
- Multiple Export Formats
- Support for Leading Procurement Applications
- Your Long-Term Data Distribution Solution

@SAIM Portal

- Internet “Window” to the Replenishment Process
- Multiple Level User Rights
- Rush Order Entry Capabilities
- Stocking Plan Tuning
- Remote Inventory Activity Entry

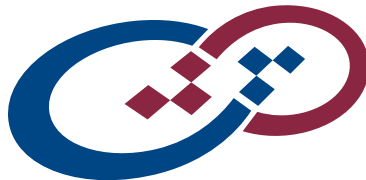
Value Is Our Proposition.

Reduced Costs
Increased Sales
Realigned Resources
Happier Customers

Take the next step.
Investigate ProSAIM and Automated
Replenishment for your supply chain.
We can show you how.

Contact Profile Systems to discuss the benefits to
your organization. We'll help you determine the value of
automation for you and your customers by pinpointing specific
returns with our payback calculator.

Manage information...and put your inventory to work for you.



PROFILE SYSTEMS

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